James Burrell Ltd is an independent builders merchant which was established in 1877. We have eight branches servicing our trading area of Northumberland down to South Yorkshire. We are a leading distributor of building materials, civils products, insulation and timber.

As an independent builders merchants we are a family run company with a culture which is friendly and team orientated. You would be joining a team where the majority of people have a number of years service, many of who have joined at more junior positions and have developed a long term career with us.

EXTERNAL TIMBER SALES SPECIALIST:

LOCATION: YORKSHIRE

THE ROLE: The role will include the promotion of James Burrell Ltd as a timber supplier with chain of custody status as well as the proactive development of timber business to new and existing customers within the Yorkshire area. The role would be based externally at either our York or Ossett depots, depending on where the successful candidate lives.

DUTIES: The successful candidate will join the existing sales team, be responsible for developing relationships with new and existing customers, visiting customer offices and sites, providing quotes on projects, negotiating prices and terms to help the branches achieve timber sales targets.

CANDIDATES: We are seeking a sales professional with experience in timber related sales to contractors. The candidate must be professional, customer orientated and have the ability to make commercial decisions. An ideal background for the external specialist role would be an account manager from within a timber merchant/timber specialist with a joinery background.

We offer a generous remuneration package for the right candidates including 27 days holiday p.a.

Applications will be treated with the strictest of confidence; please forward your covering letter and CV to HR Manager, James Burrell Ltd, Deptford Road, Gateshead, NE8 2BR or email personnel@jamesburrell.com.

Closing date for all applications: 31st March 2017