

James Burrell

Builders Merchants

James Burrell Ltd is an independent builders merchant which was established in 1877. We have eight branches servicing our trading area of Northumberland down to South Yorkshire. We are a leading distributor of building materials, civils products, insulation and timber.

As an independent builders merchants we are a family run company with a culture which is friendly and team orientated. You would be joining a team where the majority of people have a number of years service, many of who have joined at more junior positions and have developed a long term career with us.

We are looking to recruit the following personnel:

INTERNAL/TRADE COUNTER SALES:

Location: Blyth

Salary: Depending on experience

THE ROLE: As an Internal/Trade Counter Sales person you will be able to manage a portfolio of customer accounts, including regional contractors and general builders developing relationships with these customers and working within the already successful team to target new business and customers in the Blyth area.

As well as the above you will be able to work as Trade Counter Sales when required. You are the friendly face of the branch who greets customers as they come in and who builds up rapport with them on a personal level. You will assist the customers with their orders and make suggestions based on current offers and their requirements. You will help with the upkeep of the shop area, including replenishing of stock, and housekeeping as well as being an integral part of any sales initiatives and targets set for branch collect business.

CANDIDATE: We are seeking a salesperson with good product knowledge on a range of building materials. The candidate must be professional, customer orientated and have the ability to make commercial decisions. An ideal background would be a salesperson with recent builders merchant experience, and who has existing relationships with local/regional builders.

We offer a generous remuneration package for the right candidate including 27 days holiday p.a. The working week will be Monday to Friday.

Applications will be treated with the strictest of confidence; please forward your covering letter and CV to HR Manager, James Burrell Ltd, Deptford Road, Gateshead, NE8 2BR or email personnel@jamesburrell.com.

Closing date for all applications: 20th July 2017