

James Burrell

Builders Merchants

Due to continued growth and the opening of our new branch in Morpeth next year we are looking to add to our existing roofing sales team.

Location: Regional (North East)

Salary: Depending on experience

ROOFING SALES SPECIALIST:

THE ROLE: The company is looking to promote James Burrell Ltd as a Roofing supplier to our existing customers, as well as the proactive development of roofing sales business to new customers across the North East.

DUTIES: The successful candidate will join our established sales team, be responsible for developing relationships with customers, providing quotes on projects, negotiating prices and terms, and helping North East branches to achieve roofing sales targets

CANDIDATE: We are seeking a sales professional with experience in roofing related sales to contractors. The candidate must be professional, customer orientated and have the ability to make commercial decisions. An ideal background would be an account manager from within a roofing specialist.

We offer a generous remuneration package for the right candidates including 27 days holiday, a Monday to Friday working week, annual PRP bonus and buying and selling holidays policy amongst others.

THE COMPANY: James Burrell Ltd is an independent builders merchant which was established in 1877. We currently have eight branches servicing our trading area of Northumberland down to South Yorkshire, with our ninth branch due to open in Morpeth in 2018. We are a leading distributor of building materials, civils products, insulation and timber.

As an independent builders merchants we are a family run company with a culture which is friendly and team orientated. You would be joining a team where the majority of people have long term service many of who have joined at more junior positions and have developed a longstanding career with us.

Applications will be treated with the strictest of confidence; please forward your covering letter and CV to HR Manager, James Burrell Ltd, Deptford Road, Gateshead, NE8 2BR or email personnel@jamesburrell.com.